

Meet your (Tech & Business) match with Enterprise Europe Network' brokerage events

What are brokerage events?

Brokerage events – also known as business matchmaking events – are the setting for companies **to meet their potential partners and clients** and discuss possible collaborations face to face.

These events bring together companies with specific things to offer or request and allows it all to happen at the **same time and place**.

Partnerships of many kinds are created in these events: finding technology and R&D projects, collaboration in manufacturing or distribution of products, access to new markets, etc.



How to participate?

After **getting advice** from Enterprise Europe Brussels' expert **on your partnership needs, goals and preparation**, you will be ready to seek for companies to work with.

To maximize your time and attention during the events, you will need to **create a profile on the online catalogue of the event** you wish to attend. Through this online catalogue, you will have the opportunity to share what you are looking, as well as what you can offer to other partners.

The online catalogue also allows you to find companies and other organisations that you would be interested in and send them requests for a meeting during the brokerage event. Having a **set up schedule of the companies** you would like to meet is essential in benefitting from the event, because **it saves the time of filtering out companies in person**.

How does Enterprise Europe Brussels assist your company?

The support from our experts are thorough and complete. Enterprise Europe Brussels will be assisting your company in the **preparation prior to the event**, including in building your profile and recognizing your ideal partners. Additionally, we also provide **on-site support and follow-up on the meetings until a cooperation agreement is signed**.



Business Support on Your Doorstep